

STATE OF CALIFORNIA
OFFICE OF THE ATTORNEY GENERAL
REGISTRY OF CHARITABLE TRUSTS
P. O. Box 903447
Sacramento, CA 94203-4470

FORM CF-2

ANNUAL FINANCIAL REPORT

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

(Calif. Government Code Sec. 12599) for Calendar Year Ending December 31, 2002

Name and Address of Commercial Fundraiser:
CF No. 535

The Outreach Center, Inc.

5601 Hobart Street

Pittsburgh, PA 15217

Name and Address of Charitable Organization or
Charity

Sierra Club

85 2nd Street, 2nd Floor

San Francisco, CA 94105

(415) 977-5559

94-1153307

Telemarketing

held (on)(from)

1/1

12/31

12/31

12/31

(Kind of Activity)

(Date or Dates must be shown)

1. REVENUE

A. Cash Contributions

B. Entertainment sales or admission charges

C. Sales from products

D. Advertisement sales

E. Membership fees

F. Other sources: (Specify)

a

b

c

d

1,906,377 A.

B.

C.

D.

E.

Fa.

Fb.

Fc.

Fd.

G. TOTAL REVENUE

1,906,377

G.

2. EXPENSES;

A. Fees or commissions

B. Salaries

C. Payroll taxes

D. Employee benefits

E. Cost of merchandise for resale

F. Cost of entertainment

G. Postage

H. Advertising

I. Telephone

J. Rental of equipment

K. Facilities charge

L. Permits

M. Other expenses: (Specify)

a

b

c

d

807,145 A.

B.

C.

D.

E.

F.

G.

H.

I.

J.

K.

L.

Ma.

Mb.

Mc.

Md.

N. TOTAL EXPENSES

807,145

N.

3. Distribution or net to charitable organization or charitable purposes

1,099,234

3.

4. (a) Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which Commercial Fundraiser has contracted to solicit?

[] Yes [X] No If "yes", complete the following:

Name of officer, director, partner
or owner of Commercial Fundraiser

Name and Address
Charitable Organization

Relationship of officer, etc.
to Charitable Organization

NA

(b) For each affiliation identified under 4(a), attach copy of contract between commercial fundraiser and charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements and to the best of my knowledge and belief, it is true, correct and complete.

Jay P. Fairbrother, President

Signature of authorized officer (Commercial fundraiser)

Printed Name

Title

Date

This report must be signed by two officers of the charitable organization for verifying the distribution.

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

**INSTRUCTIONS FOR ANNUAL FINANCIAL REPORTS (FORM CF-2)
COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES**

The annual financial report shall be filed with the Attorney General's Registry of Charitable Trusts no later than 30 days after the close of the preceding calendar year.

An annual financial report is required for funds or assets solicited for charitable purposes on behalf of each charitable organization or for each charitable purpose during the preceding calendar year.

Failure to comply with financial reporting requirements shall be grounds for injunction against solicitation in this state for charitable purposes and other civil remedies provided by law.

To be acceptable, Form CF-2 must be signed by an authorized officer of the Commercial Fundraiser and two officers or directors of the charitable organization or charitable purpose.

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GENERAL INSTRUCTIONS

Enter the Commercial Fundraiser registration number (CF number) and name and address of Commercial Fundraiser.

Enter the Charitable Trust registration number (CT number) and name and address of the Charitable Organization.

Enter in Section 1, the total money actually collected as a result of the solicitation. This is the gross amount, without deducting any expenses.

Enter in Section 2, the fees or commissions of the promoter, salaries to officers and employees, cost of merchandise for resale, and other fundraising expenses. Enter the total.

Enter in Section 3, the amount of money distributed to or netted by the charitable organization or charitable purpose.

NOTE 1: Section 1G minus section 2N should equal line 3. If it does not, attach a complete explanation.

NOTE 2: Under circumstances where the Commercial Fundraiser does not have control of the funds, it will be necessary for the officers or directors of the charitable organization or charitable purposes to complete the revenue and distribution portions of Form CF-2. Circle and initial those figures which are supplied by the charitable organization or charitable purpose.

Attorney General's
Registry of Charitable Trusts

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